



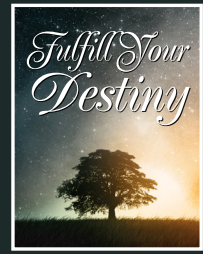
FULLILL YOUR DESTINY, INC.

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Karen R. Mertes turned a life altering tragedy into a life purpose with her organization, Fulfill Your Destiny. A car accident in 2007 when she was hit by a drunk driver on I-75 traveling over 100 mph was the genesis that led her to start Fulfill Your Destiny that financially helps people whose careers have been altered by injury or other unforeseen circumstances.

Karen uses an entrepreneurial business model that she's overlaid onto a non-profit organization, raising money for Fulfill Your Destiny in 11 ways, 5 of which involve her offering a professional service or product for donation. Karen is the creator of Fulfill Your Destiny's annual signature event, Spring Chari-Tea held in March. Karen is dedicated to enriching the lives of others by bringing business and community together.

Karen is an award winning, best-selling author. Karen's book, Plaintiff 101 The Black Book of Inside Information Your Lawyer Will Want You to Know, a #1 Amazon Best Seller and #1 Hot New Release explains in layman's terms how to protect yourself and your family financially before and during the litigation process. It's a must read for every driver!

As a professional motivational speaker, Karen has shared two of her keynote presentations, 'Life Changing Moments' and 'The Art of Leadership – Views from the Female Commander's C-Suite' with thousands of people across the United States. In her newest presentation, Karen designed 'The Asset Map,' providing people the opportunity to accurately identify and consolidate all essential documents and key assets in an easy and useable reference resource. The Asset Map – Find Your Treasure without the Hunt!

Karen is a Lieutenant Colonel (Ret) from our United States Air Force. With more than 20 years serving in military intelligence and comptroller areas, Karen shares leadership tips and life lessons applicable for sole entrepreneurs through corporate CEOs. During her service at Misawa Air Base, Japan, Lt Col Mertes was the Chief Financial Officer (CFO) for a \$169M budget and the only Squadron Commander of 18 Commanders, leading her squadron to an "Outstanding" rating during the Headquarters Pacific Air Forces Unit Compliance Inspection. Hers was the only squadron to earn the "Outstanding" rating, an honor that had been accomplished by just 4 of 216 Pacific Air Force comptroller squadrons since 1970. Lt Col Mertes received the Major T H Baca Award for her contributions to women in the military.

Karen has a bachelor's degree in mathematics from Boston University. During her career as a military officer, she earned a MS degree in Business Administration. Lt Col Mertes earned a second MS degree in cost estimating and analysis from the prestigious Air Force Institute of Technology. Karen's certifications include the Certified Entrepreneur Coach, Leadership Coach and Women's Issues Consultant.

Books:

- **Author, Plaintiff 101: The Black Book of Inside Information Your Lawyer Will Want You to Know (Amazon, 9/15/15)**
- **Co-author of Woman Power: Strategies for Female Leaders (Oct 2014)**
- **Co-author of The Power of Transformation: Reinventing Your Life (Aug 2014)**
- **Co-author of Fearless Women Visions of a New World (July 2012)**

Professional Spotlight:

- **TV: Appeared on the nationally syndicated show 'Daytime'** • **Bay News 9 Everyday Hero**
- **Radio: Featured guest on dozens of local and national Radio Shows**

Honors:

- **2016 Most Inspirational Entrepreneurial Story Finalist from Jamie Meloni of That Business Show**
- **2015 Charity Chics MGC - Most Generous Chic**
- **2015 Richter Publishing Author Award: Amazon #1 Best Seller & #1 Hot New Release – Plaintiff 101**
- **2015 LocalShops1 Best in Biz Best Non-Profit Finalist**
- **2015 INSPIRE! Woman of the Year for the Iconic Woman Awards**
- **2015 Girl Scouts of West Central Florida Woman of Distinction**
- **2014 Charity Chics Chic of the Year**
- **2014 Association of Fundraising Professionals Spirit of Philanthropy**
- **2014 Tampa Bay Business Journal Heroes at Work Honoree**
- **2014 C1 Bank Community Service Award**
- **2014 WEDU Be more...Entrepreneurial C1 Bank Engaged Philanthropist Award**
- **2013 Inspired by HER Getaway Fitness HER HEALTH Magazine**
- **2012 Outstanding Woman of the Year by Tampa Bay Business and Professional Women**
- **2012 'Most Valuable Chic' by the Charity Chics**
- **2012 Fearless Woman Award**
- **2012 Tampa Bay Lightning Community Hero**
- **2011 e-Women Network Chapter Honors Award**
- **2011 Inaugural Breakfast of Champions Honoree by the Centre Club's Executive Women's Council**

Professional Organizations:

- **National Speakers Association**
- **Military Officers Association of America**